



Mr A B Sample  
123 Sample Street  
123 Sample Street  
Sample Suburb  
SAMPLE CITY 1234



American Express®  
Qantas Business Rewards Card

Dear <First Name>,

<Month Year>

We're excited to tell you that starting 14 September 2017, you'll enjoy more Qantas Points, rewards and benefits with your renamed **American Express® Qantas Business Rewards Card**. The way you earn points will change, along with fee charges. You'll receive your new-look Card from September, but you can continue using your existing Card until it arrives.

#### Enjoy the benefits of Qantas Business Rewards<sup>1</sup>

The account your Qantas Points<sup>2</sup> are credited to will change from your Qantas Frequent Flyer to your business' **Qantas Business Rewards** account. Qantas Business Rewards is the program that rewards the spirit of Australian business with Qantas Points on flights and business expenses, access to Member Savings of up to 8% on eligible Qantas flights<sup>3</sup>, plus 10% off Qantas Club membership<sup>4</sup>. A welcome email will be sent to you by the end of September 2017 outlining the full suite of program benefits.

#### Join today and enjoy 5,000 bonus Qantas Points<sup>5</sup>

As an American Express Qantas Business Rewards cardholder your business can enjoy complimentary Qantas Business Rewards membership (valued at \$89.50). If your business is not yet a Qantas Business Rewards member, join for free at [qantasbusinessrewards.com/amexfree](http://qantasbusinessrewards.com/amexfree) until 8 September 2017 and you'll be rewarded with 5,000 bonus Qantas Points. You'll also need to activate your account via the Qantas Business Rewards activation email.

#### More redemption flexibility with Qantas Business Rewards

Qantas Business Rewards gives you greater flexibility to transfer your Qantas Points to any Qantas Frequent Flyer<sup>6</sup> account of your choice.

#### More Qantas Points and benefits

You will enjoy an increased earn rate of **1.25 Qantas Points** per \$1 spent on Card purchases, except spend on utilities, insurance and government charges where you'll earn 0.5 Qantas Points per \$1 spent<sup>2</sup>. Receive **two complimentary domestic Qantas Club<sup>7</sup> Lounge passes** each year. Plus, continue to earn 2 Qantas Points per \$1 spent on Qantas products and services<sup>2</sup>.

#### TRIPLE Qantas Points when flying for business<sup>8</sup>

Your business will now also earn **TRIPLE Qantas Points** on all eligible Qantas flights booked with your American Express Qantas Business Rewards Card. This is on top of the Qantas Points and Status Credits<sup>9</sup> your travellers earn.

### Enhanced Benefits



Earn up to  
2 Qantas Points per \$1 spent<sup>2</sup>



Save up to 8% on eligible  
Qantas flights<sup>3</sup>



Transfer Qantas Points  
to any Qantas Frequent  
Flyer account<sup>6</sup>



Two domestic Qantas Club  
Lounge passes each year<sup>7</sup>



TRIPLE Qantas Points flying  
for business<sup>8</sup>

## Changes to your fees

Your annual Card fee will be changing to \$450, however the increase will not take effect until your next Card fee renewal date after 1 May 2018, meaning until then you can experience all the added benefits at no extra cost. Also from 1 May 2018, there'll be **no annual fee for any Supplementary Cards**<sup>10</sup> (currently \$119 each).

## Find out more

For a closer look at the new Card benefits available to you, check out the enclosed brochure.

Yours sincerely,



**Martin Seward**  
General Manager & Vice President  
Global Commercial Payments – AU & NZ  
American Express



**Vanessa Hudson**  
Executive Manager  
Customer and Commercial Relationships  
Qantas Airways Limited

## Terms and Conditions

1. A business must be a Qantas Business Rewards Program member to earn Qantas Points. A one-off joining fee of \$89.50 usually applies, however this will be waived for any business that has an existing American Express Qantas Business Rewards Card. Membership of the program, Qantas Business Rewards and the earning of Qantas Points are subject to the Qantas Business Rewards Terms and Conditions available at [qantasbusinessrewards.com/terms](https://qantasbusinessrewards.com/terms).
2. You must be a member of the Qantas Business Rewards program to earn and redeem Qantas Points. Membership and the earning and redemption of points are subject to the terms and conditions of the Qantas Business Rewards program available at [qantasbusinessrewards.com/terms](https://qantasbusinessrewards.com/terms). Points are earned in accordance with and subject to the American Express Qantas Business Rewards Card Points Terms and Conditions available at [americanexpress.com.au/business&cs](https://americanexpress.com.au/business&cs), and exclusions apply. You will earn 2 Qantas Points per \$1 spent on the following Qantas Products and Services purchased on the Qantas merchant account (i.e. directly from Qantas): Qantas passenger flights (with a QF flight number), Qantas Holidays, Qantas Branded non-airfare products, and Qantas Frequent Flyer and Qantas Club membership joining and annual fees. Excludes Jetstar. You will earn 0.5 Qantas Points per \$1 spent at participating merchants classified as "utilities" including gas, water and electricity providers; "government" including the Australian Taxation Office, the Australian Postal Corporation, federal/state and local government bodies; and "insurance" excluding insurances offered by American Express. Eligible purchases do not include annual fees, late payment fee, fees and charges for travellers cheques and foreign currencies – these do not earn Qantas Points. For the full list of exclusions, please refer to the American Express Qantas Business Rewards Card Points Terms and Conditions available at [americanexpress.com.au/business&cs](https://americanexpress.com.au/business&cs). There may be taxation implications associated with your participation in the Membership Rewards Program. You are advised to consult your accountant or tax advisor to determine if there are any implications from your participation in the program.
3. Savings are available exclusively to Qantas Business Rewards Members on selected fares only and do not apply to taxes, fees and carrier charges. Savings vary depending on your business level in the Qantas Business Rewards Program. Availability is limited. Advance purchase and other conditions may apply. Savings are subject to and defined in the terms and conditions of Qantas Business Rewards as Member Savings available at [qantasbusinessrewards.com/terms](https://qantasbusinessrewards.com/terms). Payment on the American Express Qantas Business Rewards Card is not required to access the savings.
4. Discounted Qantas Club membership is available to Qantas Frequent Flyer members who are Qantas Business Rewards Flyers of the Qantas Business Rewards Member. The discount applies to the Qantas Club individual membership rates on new and subsequent memberships and is managed under the Qantas Club individually managed corporate scheme. Qantas Club membership is subject to the Qantas Club Terms and Conditions available at [qantas.com/travel/airlines/qantas-club-terms-conditions/global/en](https://qantas.com/travel/airlines/qantas-club-terms-conditions/global/en).
5. American Express Qantas Business Rewards Card customers must sign up to Qantas Business Rewards and activate their account by 11.59pm (AEST) 8 September 2017 to receive 5,000 bonus Qantas Points. The bonus Qantas Points may take up to 12 weeks after 30 September to appear on your Qantas Business Rewards account statement. This offer is available once only per ABN. A business that has a Corporate Airfares or rebate agreement with Qantas; or is a travel agent, travel wholesaler, travel consolidator or other seller or re-seller of air travel, is not eligible for this offer. Customers who do not join by 8 September 2017 will be automatically enrolled into the Qantas Business Rewards program after this date.
6. In order to transfer Qantas Points from a Qantas Business Rewards account to an individual's Qantas Frequent Flyer account, the business account must have a balance of at least 3,000 Qantas Points. You must be a Qantas Frequent Flyer member to earn and redeem Qantas Points. A joining fee may apply. Membership and Qantas Points are subject to the Qantas Frequent Flyer program Terms and Conditions available at [qantas.com/fflyer/dyn/program/terms](https://qantas.com/fflyer/dyn/program/terms). We recommend you consult your accountant or tax adviser to ensure you understand possible tax implications, for example fringe benefits tax (if applicable).
7. Provided you are a Qantas Frequent Flyer and have registered your Qantas Frequent Flyer number with your American Express Qantas Business Rewards Card, you are eligible to receive two domestic Qantas Club Lounge Invitations each anniversary year of your Card Membership once you make an Eligible Qantas Purchase on your American Express Qantas Business Rewards Card during that year. Eligible Qantas Purchases are Qantas passenger airfares with a QF flight number purchased directly from Qantas Australia by you (or on your behalf by a travel agent) that appear on your Card statement, Qantas Frequent Flyer, Qantas Business Rewards or Qantas Club membership, joining or annual fees. Excludes purchases from Jetstar, or for any other Qantas branded goods or services offered on behalf of Qantas by third parties such as Qantas Holidays, Qantas Freight, Qantas Cruises, Qantas Box Office, Qantas epiQure and Qantas Assurance. Within 1-2 weeks of the Eligible Qantas Purchase, two Qantas Club Lounge Invitations will be assigned to your Qantas Frequent Flyer account. Visit the Complimentary Invitations Portal to access your invitation, link it with an eligible Qantas flight booking or find out more information. Qantas Club Lounge Invitations are valid for a single visit by one guest to a Qantas Club Lounge and must be used prior to their expiry. Invitations are subject to the Qantas Club terms and conditions available at [qantas.com/travel/airlines/Qantas-club-terms-conditions/global/en](https://qantas.com/travel/airlines/Qantas-club-terms-conditions/global/en) and are not valid for Qantas International First Class Lounges, the Qantas Chairman's Lounge, Qantas Domestic Business and or oneworld® alliance partner or associated lounges. Qantas Club Invitations cannot be carried forward to any subsequent year and must not be sold; they may only be transferred as allowed by Qantas. Invitations may be revoked or withheld if your Qantas American Express Business Rewards Card account is not in good standing, if the Eligible Qantas Purchase is refunded in full or if you have not complied with these Qantas Club Invitation Conditions, the Credit Card Terms and Conditions or the Qantas Club Lounge Access Terms and Conditions.
8. A client must be a Qantas Business Rewards Program member to earn TRIPLE Qantas Points for business. The TRIPLE Qantas Points for business Benefit is available only for companies with an American Express Qantas Corporate Card program or an American Express Qantas Business Rewards Card when either Card is used to make an eligible Qantas flight booking. Qantas will allocate 3 times the number of Qantas Points which will be awarded to the business under the Qantas Business Rewards Airline Reward Scheme terms and conditions available at [qantasbusinessrewards.com/terms#airlineterms](https://qantasbusinessrewards.com/terms#airlineterms). A one-off joining fee of \$89.50 usually applies, however this will be waived for any business that has an existing American Express Qantas Corporate Card program or an American Express Qantas Business Rewards Card. Membership of Qantas Business Rewards and the earning of Qantas Points as a business are subject to the Qantas Business Rewards Terms and Conditions available at [qantasbusinessrewards.com/terms](https://qantasbusinessrewards.com/terms).
9. You must be a Qantas Frequent Flyer member to earn Qantas Points. A joining fee may apply. Membership and Qantas Points are subject to the Qantas Frequent Flyer program Terms and Conditions at [qantas.com/terms](https://qantas.com/terms). Qantas Points and Status Credits (where applicable) are earned on eligible flights ([qantas.com/fflyer/dyn/program/terms#eligibleflights](https://qantas.com/fflyer/dyn/program/terms#eligibleflights)) with a Qantas or applicable oneworld® Alliance Airline or Airline Partner flight number on your ticket. Qantas Points and Status Credits may not be earned on some fare types and booking classes. See terms and conditions at [qantas.com/terms](https://qantas.com/terms) and the Airline Earning Tables at [qantas.com/fflyer/dyn/flying/airline-earning](https://qantas.com/fflyer/dyn/flying/airline-earning) for details on the conditions for the applicable airline.
10. Supplementary Credit Card Members must be over 18 years of age. You will be liable for all Supplementary Credit Card spending.

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